

Schedule of 2010 SPRING/SUMMER COURSE Offerings

FEBRUARY

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|-------------------|---|-------------------|
| Feb. 9 | Demystifying the Cost Approach – 7 hr, | Location F |
| Feb. 11 | Basic Math for Real Estate Appraisers, 7 hrs | Location F |
| Feb. 18-19 | Statistics, Modeling, and Finance (Course 301) – 15 hr | Location E |
| Feb. 23 | National USPAP Update – 7 hr | Location E |

MARCH

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|-------------------|--|-------------------|
| March 2-3 | Advanced Residential Applications and Case Studies (Course 302) - 15 hr | Location E |
| March 5-6 | Residential Market Analysis and Highest and Best Use (Course 201), 15 hr | Location G |
| March 6 | National USPAP Update – 7 hr | Location A |
| March 8-9 | Residential Sales Comparison (Course 203)- 15 hr | Location B |
| Mar. 10-11 | Shopping Center Analysis (Course 502 Elective) – 15 hr | Location F |
| Mar. 12-13 | Residential Site Valuation and Cost Approach (Course 202), 15 hr | Location C |
| March 16 | Appraising to “Yellow Book” Standards- 7 hr | Location E |
| Mar. 18-19 | Residential Income Approach (Course 205), 15 hr | Location F |
| March 24 | Understanding The Two to Four Family Appraisal Form - 6 hr, 9-4 pm | Location I |
| Mar. 25-27 | Mastering Unique and Complex Property Appraisal (Course 501 elective) – 15 hr, | Location C |

APRIL

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|--------------------|--|-------------------|
| April 1 | National USPAP Update, 7 hr | Location B |
| April 6-7 | Residential Report Writing and Case Studies (Course 204), 15 hr | Location I |
| April 9 | “Green” Residential Valuation, 7 hr | Location A |
| April 9-10 | Appraisal Principles I (Course 101) – 15 hr | Location C |
| April 12 | Financial Analysis of Real Estate Investment Properties, 3 hr (9 AM-12 noon) | Location G |
| April 12 | Understanding The Real Estate Investor Marketplace, 3 hr (1PM-4 pm) | Location G |
| April 16-17 | National USPAP Course (Course 105), 15 hr | Location G |
| April 16-17 | Appraisal Principles II (Course 102) – 15 hr | Location C |
| April 19 | Basic Math for Real Estate Appraisers, 7 hrs | Location F |
| April 20 | Appraising Residential Properties For FHA Insured Loans, 4 hr (8 AM-12 noon) | Location B |
| April 20 | Comment, Comment, Comment, 3 hr (1 PM-4 PM) | Location B |
| April 22 | National USPAP Update, 7 hr | Location C |
| April 23-24 | Appraisal Procedures I (Course 103) – 15 hr | Location C |
| April 27-28 | Statistics, Modeling, and Finance (Course 301) – 15 hr | Location F |
| April 30- | Appraisal Procedures II | |
| May 1 | (Course 104) - 15 hr | Location C |
| April 30- | National USPAP Course | |
| May 1 | (Course 105) - 15 hr | Location B |

MAY

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|----------------|--|-------------------|
| May 3 | Valuation Of Unimproved Land, 6 hr (9 AM-4 PM) | Location F |
| May 5 | Becoming A More Effective Appraiser – Appraisal Methodology, Updates, and Regulations, 6 hr.,(9 AM-4 PM) | Location B |
| May 7-8 | National USPAP Course (Course 105) - 15 hr | Location C |

MAY *continued*

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| May 10-11 | Advanced Residential Applications and Case Studies (Course 302), 15 hr | Location F |
| May 13 | Understanding The Relocation Appraisal Report Writing, 6 hr (9 AM-4 PM) | Location E |
| May 18 | Oddball Property Appraisal, 3 hr, 3-6 PM Location Dinner meeting - Snyders | |
| May 25 | National USPAP Update, 7 hr | Location G |
| May 26 | The Significance of Soils Analysis In Real Estate Appraisal, 6 hr (9 AM-4 PM) | Location E |

JUNE

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|-------------------|---|-------------------|
| June 3 | Simplifying Cap Rates, Discount Rates, and Ratios Utilizing the HP-12C, 7 hr | Location F |
| June 8 | Office Lease Analysis, 3 hr (9 AM-12 Noon) | Location F |
| June 8 | Understanding Modular Home Construction, 4 hr (1 PM-5 PM) | Location F |
| June 10 | Fannie Mae/Freddie Mac Guidelines, 3 hr (9 AM- 12 Noon) | Location I |
| June 10 | Comment, Comment, Comment, 3 hr (1 PM-4 PM) | Location I |
| June 14 | Basic Math for Real Estate Appraisers, 7 hrs | Location E |
| June 14 | National USPAP Update, 7 hr | Location I |
| June 15 | “Green” Building Valuation - 7 hr | Location F |
| June 16-17 | Statistics, Modeling, and Finance (Course 301) – 15 hr | Location G |
| June 18-19 | Residential Site Valuation and Cost Approach (Course 202), 15 hr | Location A |
| June 24-26 | Mastering Unique and Complex Property Appraisal (Course 501 elective) – 15 hr | Location E |
| June 29 | Writing The Residential Report To Conform To USPAP, 3 hr (9 AM-12Noon) | Location E |
| June 29 | What’s It Worth – Understanding Residential Market Values, 3 hr (1 PM-4 PM) | Location E |

JULY

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|-------------------|--|-------------------|
| July 9 | Evaluation Of Log Home Construction, 6 hr (9 Am-4 pm) | Location F |
| July 13-14 | Residential Income Approach (Course 205), 15 hr | Location B |
| July 16-17 | Residential Sales Comparison (Course 203), 15 hr | Location A |
| July 19 | Acquisition/ROW Appraising, 6 hr (9AM-4 PM) | Location G |
| July 20-21 | General Appraiser Income Approach – Office Building Analysis (Course 406), 15 hr | Location F |
| July 22-23 | Advanced Residential Applications and Case Studies (Course 302), 15 hr | Location C |
| July 27 | Real Estate Data Analysis, 7 hr, | Location F |
| July 29 | Changing Times And The Appraisal Profession, 3 hr (9 AM-12 Noon) | Location E |

AUGUST

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|-------------------|---|-------------------|
| Aug. 3 | Preservation Easements And Valuation, 6 hr (9 AM-4 PM) | Location E |
| Aug. 5-7 | Mastering Unique and Complex Property Appraisal (Course 501 elective) – 15 hr | Location F |
| Aug. 10 | “Green” Residential Valuation, 7 hr | Location G |
| Aug. 13-14 | Residential Income Approach (Course 205), 15 hr | Location A |
| Aug. 19-20 | Appraising Small Commercial Properties (Course 503 Elective), 15 hr | Location E |
| Aug. 23 | Accrued Depreciation Techniques, 7 hr | Location E |